



ACTION BASED LEADERS™

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Development Program

Leadership Self-Awareness

- 7 levels of Leadership Behavior:
 - The Power of Influence
- Leadership Mastery: Impact Outcome
- Mentoring Success: Building a High Performing Team



Leadership Team

- The Fundamentals: Achieving Potential
- Honor your Values and Lead
- Action Based Communication Skills



Time Management*

- Time Management vs. Choice Management
- Creating a "Livable" Schedule:
- Meetings: Productive or Destructive?



Coaching

- Building a Coaching Culture
- Coaching to Lead
- Coaching From Mediocrity to Excellence



Conflict

- To Address or Not? What is the Difference?
- Mindful Conflict Resolution
- Coaching through Conflict: Breaking Through with Coaching Skills



Sales *

- Stand Out: Skills for Extraordinary People
- Cold Calling for Success : How to Turn it On
- Follow Up and Follow Through: Reap the Rewards from Having the Cake and Eating it too!

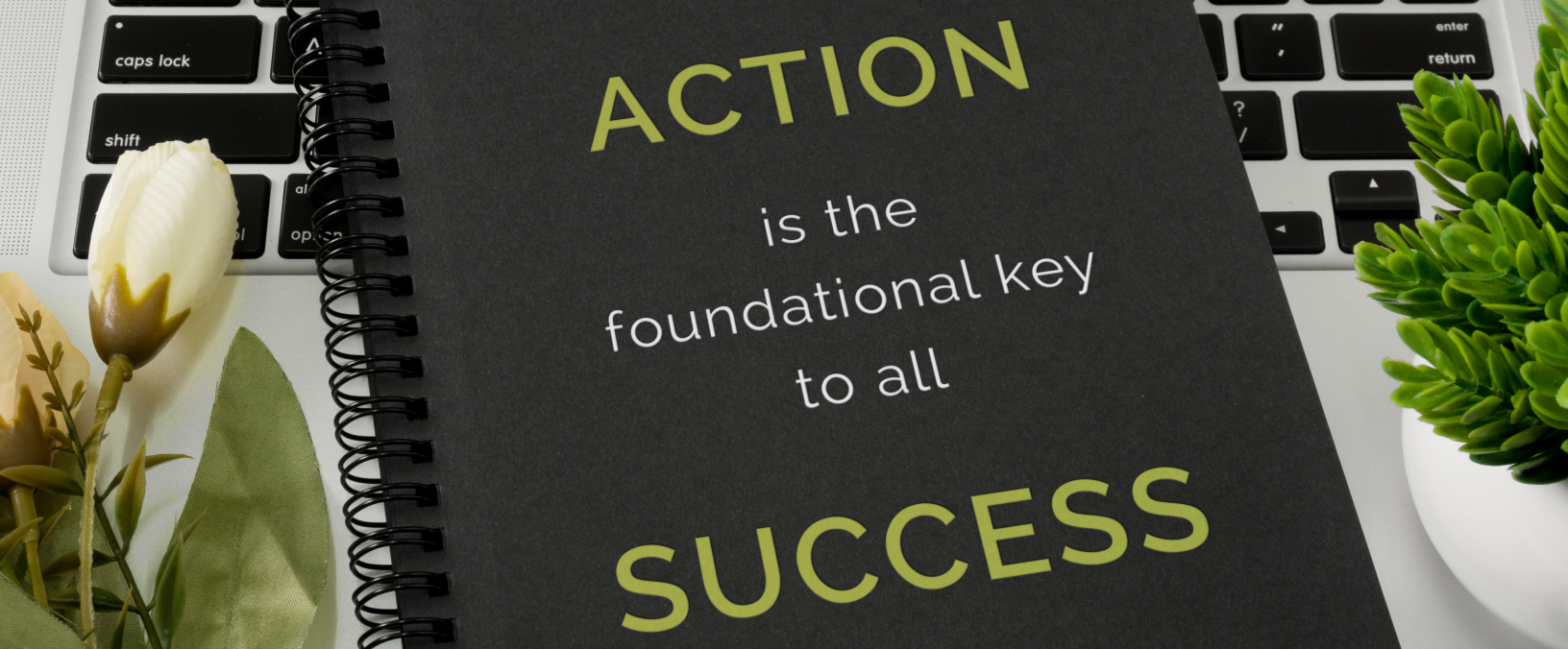


ONE YEAR INTERACTIVE ACTION BASED LEADERSHIP PROGRAM

PROPEL YOUR LEADERS FORWARD WITH CONFIDENCE, POWER, ACCOUNTABILITY AND THE ABILITY TO TAKE ACTION.

Using our more than 45 years experience in breakthrough conversations within the workplace, Cultural Alignment Solutions offers you a program rooted in communication skills and growth opportunities for all Leaders. Our Action Based Leaders™ Development Program offers four modules and utilizes various learning styles. Believing that everyone is a leader the program is grounded in training the Leader to achieve their own potential one day at a time, understanding human behavior and its effects on the workplace, along with conflict skills and coaching skills.

How Ready are you to have Action Based Leaders?



ACTION BASED LEADER™ MODULE DETAILS

Leadership Self-Awareness



We kick off Module 1 with, Leadership Fundamentals. These are meaningful skills for any leader whether they believe they are developed, or they are new to the leadership team. In this live module we will explore the ability to achieve your leadership potential, one day at a time, by looking at WHO the leader is, what makes them tick, and then, focusing on skills that are imperative to ACTION BASED organizational leaders.

Leadership Team



Module two is based on Leading a team. Leading a team is quite different than the personal development achieved in Module one. Team leadership focuses in on understanding human behavior, the seven levels of behavior and how to shift behavior to substantial and sustainable trusted successes. Through discovering the energetic makeup of their own teams, leaders can then choose new paths to build high performing teams.

Coaching



The Third Module to ACTION BASED LEADERSHIP is Coaching. Today's leaders have changed and are no longer just members of rank and file. Today's leaders have voices, great ideas, and want to be heard. This module introduces HOW coaching can be a catalyst to your Leadership team. By utilizing all the skills, we have trained thus far and adding coaching skills your team is set up for ACTION BASED SUCCESS. We will train your leaders when, how and why to learn and apply coaching skills. We will train 5 basic coaching skills during this module and each Leader will experience the skill. Once your leaders are all practicing the skills your workplace will become a powerful Coaching Culture.

Conflict



The Fourth Module in our series is Conflict. Let's face it, Conflict happens!!! It's how we choose to face and define conflict that can grow an organization or stop its growth. In this module we train about the WHY of conflict, why it exists, why it must be dealt with, WHY not all conflict is bad, and why choosing a healthy manner to deal with conflict is a best practice. We will encourage your leaders to have tough conversation and teach methods to nip it, when necessary. This is a very powerful module and puts your leaders into ACTION with conviction.

How ready are you to take action and propel your leaders forward?

Email directly to: Evie@CulturalAlignmentSolutions.com.

You can also call at 706-418-9009 and ask for Evie DiPiazza.